

HEXWARE

Software Asset Management (SAM) Solutions Drive Cost Reduction for a Global Information Services Leader

Drastic cost reduction and improved inventory management achieved through SAM tool implementation and cost savings strategies

Case study



Client

| Client

- Challenge
- Solution
- Benefits
- Summary

The client is a multinational information services company that serves the legal, business, tax, accounting, finance, audit, risk, compliance, and healthcare markets. With operations in over 150 countries, it delivers critical software, products, and services to a diverse client base.



Challenge

Client

Challenge

Solution

Benefits

Summary

Inventory Management and Software Asset Visibility

The client faced significant uncertainty regarding their software spend, compliance status, and software usage. Their contract and entitlement processes were scattered across regions, making inventory management and compliance complex and resource-intensive. With growing costs and risk of non-compliance, the client needed robust software asset management solutions to:

- Gain real-time visibility into their software inventory and entitlements
- Unify and automate contract and entitlement management globally
- Reduce manpower, cost, and effort while maximizing ROI
- Ensure compliance and avoid legal or audit-related penalties
- Optimize software license usage and spending



Solution

Client

Challenge

| **Solution**

Benefits

Summary

SAM Tool Implementation and Cost Savings Strategies

Hexaware's Software Asset Management (SAM) practice partnered with the client to deliver an automated, end-to-end SAM tool aligned with global standards and best practices. The solution encompassed:

- **Pay for What You Use:** Identified and removed unused software, avoided unnecessary investments, and reduced maintenance costs.
- **Legal Compliance:** Automated generation of in-scope vendor compliance reports and effective license position (ELP) reports, streamlining audit processes and reducing compliance effort.
- **Software Re-harvesting:** Regular SAM baseline reviews before and after compliance phases enabled proactive re-harvesting and reallocation of software licenses.
- **Piracy Avoidance:** Blacklisting and filtering of illegal software applications using the SAM tool, reducing risks associated with unauthorized software usage.
- **Integrated Processes:** Unified inventory management, procurement, renewal, and landscape management across global operations using automation drivers.



Benefits

Client

Challenge

Solution

| **Benefits**

Summary

Enhanced Inventory Oversight and Sustainable Cost Reduction

The SAM tool provided complete transparency into software expenditures and usage, enabling the client to make informed decisions and adopt effective cost savings strategies. Compliance status and licensing positions were continually monitored, empowering the client to address over- or under-usage proactively while meeting audit and legal requirements. Key Benefits:

- Simplified reporting and budgeting for software licenses
- Significant reduction in software costs and maintenance expenditure
- Lowered risk exposure through best-fit licensing and compliance
- Improved inventory management and oversight across the enterprise
- Streamlined procurement, renewal, and integration with other managed services
- Controlled cost, risk, and complexity across the software landscape



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Optimizing Business Value Through Software Asset Management Solutions

This case study demonstrates how Hexaware’s software asset management solutions and SAM tool implementation empowered a global information services leader to achieve drastic cost reduction, enhanced compliance, and streamlined inventory management. By leveraging automation and best-in-class SAM practices, the client gained actionable insights, maximized ROI, and positioned their business for ongoing cost optimization and risk mitigation in a rapidly evolving digital environment.



Ready to optimize your software investments
and reduce risk?

Email marketing@hexaware.com or visit
www.hexaware.com to learn more about our
Software Asset Management solutions.

About Hexaware

Hexaware is a global technology and business process services company. Every day, Hexawarians wake up with a singular purpose: to create smiles through great people and technology. With this purpose gaining momentum, we are well on our way to realizing our vision of being the most loved digital transformation partner in the world. We also seek to protect the planet and build a better tomorrow for our customers, employees, partners, investors, and the communities in which we operate.

With offices across the world, we empower enterprises to realize digital transformation at scale and speed by partnering with them to build, transform, run, and optimize their technology and business processes.

Learn more about Hexaware at <https://www.hexaware.com>.

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