

A woman with long dark hair, wearing a brown blazer over a light-colored button-down shirt, is sitting at a desk and smiling while looking at a laptop. The background is a blurred office environment with another person in a suit visible in the distance.

HEXAWARE

Accelerated ROI, Reduced Costs, and Superior Software Asset Management with SAM

Cost optimization with software asset management

Case study

Client

- | Client
- Challenge
- Solution
- Benefits
- Summary

The client is a global information services company operating in over 150 countries across various industry verticals. It aims to enhance people’s lives through technology and solutions by protecting health and prosperity and aiding in bringing about a safe and just society.



Challenge

Client

| **Challenge**

Solution

Benefits

Summary

The client faced multiple challenges in providing efficient services, such as:

- Extremely lengthy and time-consuming processes that lead to extra cost, time, and efforts
- Lack of appropriate inventory and license tracking resulting in inadequate software licensing
- Excessive spending on software products, which led to mismanagement of products

They wanted an expert solution to resolve all these issues, reduce extra spending, and help manage assets, processes, and accuracy in software inventory and license management.



Solution

Client

Challenge

| **Solution**

Benefits

Summary

Hexaware experts analyzed the pros and cons and implemented the Software Asset Management (SAM) platform with a roadmap for future automation for a clear view of assets and the surrounding software inventory.

The SAM platform helped upkeep asset inventory and environment while tracking and maintaining all the software licenses and contract databases at one single location. Since SAM is not purely an IT-based process, we helped enable a significant cultural change across the organization and ensured the teams took complete ownership of the processes involved.



Benefits

Client

Challenge

Solution

Benefits

Summary

The Hexaware SAM solution helped the client maintain, sustain, and have an accurate and effective inventory and license contract records for various assets and vendors. The primary benefits were:

- Significant ROI due to lower costs
- Reduction in security risk factors and better inventory oversight
- Cost savings due to streamlining of the process for procurement, deployment, allocation, and re-deployment
- Creation of a normalized and simplified dashboard of reports that support budgeting of the software licenses



Summary

Client

Challenge

Solution

Benefits

| **Summary**

The global information services company benefited from a holistic solution for managing its software assets. The SAM implementation allowed automation to come into play, improved inventory insights, and enhanced ROI due to lowered costs.



About Hexaware

Hexaware is a global technology and business process services company. Our 27,000 Hexawarians wake up every day with a singular purpose; to create smiles through great people and technology. With this purpose gaining momentum, we are well on our way to realizing our vision of being the most loved digital transformation partner in the world. We also seek to protect the planet and build a better tomorrow for our customers, employees, partners, investors, and the communities in which we operate.

With 40+ offices in 19 countries, we empower enterprises worldwide to realize digital transformation at scale and speed by partnering with them to build, transform, run, and optimize their technology and business processes.

Learn more about Hexaware at www.hexaware.com.

Get in touch